

Trade Gossip.

R., L. & M. Friedlander, of 30 Maiden Lane, New York, request all manufacturers of tools and materials suitable for watch-makers, jewelers and opticians, also all manufacturers of optical goods to send their illustrated catalogues to them.

Lassner & Nordlinger, 68-70 Nassau St., New York, have issued a neatly printed card showing a table of the comparative sizes of pearls and precious stones. The figures of the table are entirely reliable, rendering the table very valuable as a "time and trouble-saver." Jewelers who have not yet received this card are advised to write for it.

The "Victor" off-set eye glass case, made by the American Spectacle Case Co., 41 and 43 Maiden Lane, New York, and claimed to be the lightest case in the market, is finding a ready sale all over the country. Next to lightness, the case's strongest feature is simplicity of construction. It has neither snap nor spring of any kind, consequently nothing to get out of order readily.

John Schimpf & Sons, 20 John St., New York, have just produced an exceedingly attractive new line of sterling silver mounted cut glass. The line includes extensive assortments of bowls, jugs and loving cups, as well as a great variety of smaller pieces such as pomades, cigar jars, smelling salts, etc. The goods are very handsomely mounted. The firm have also materially increased their lines of sterling silver hollow ware.

Already at this early date the Roy Mfg. Co., 23 Maiden Lane, New York, have completed their new lines of watch cases for the coming Fall season. The lines embrace plain gold cases, jeweled cases and cases in French enamel, and jewel and French enamel combinations. High class order work also will figure among the concern's specialties. The reputation enjoyed by the company for the production of commendable lines will, it is safe to say, win still greater publicity when their latest efforts are submitted to the trade.

When a CIRCULAR representative called at the office of Henry Freund & Bro., 5 Maiden Lane, New York, he found the firm and their clerks in a state which indicated that time was not hanging too heavily on their hands. A question as to the cause elicited the following from Henry Freund: "We're busy getting ready our new stock for the Fall. We're getting out an elegant line of new goods and on or about Aug. 1, Mr. Louis Freund as well as myself will go on the road to see what our friends think about them."

The great variety of work of which the "Eaton-Engle" engraving machine is capable of performing has, at various times, been mentioned in these columns. The claim of the makers, Eaton & Glover, 111 Nassau St., New York, to the effect that the instrument "engraves everything," be the surface flat or concave, is fully borne out by facts. The engraving of a souvenir spoon, for instance, despite the delicate work necessary in executing a design or picture in the bowl, is

by the use of the "Eaton-Engle," rendered as comparatively easy as the engraving of a plain monogram on a perfectly flat piece of metal. A spoon engraved with the aid of the machine and submitted to THE CIRCULAR by Eaton & Glover possessed all the qualities entitling it to consideration as an artistic and most satisfactory piece of work.

Canada and the Provinces.

TRADE CONDITIONS.

In the jewelry trade, as in other lines of business, the Jubilee demand has overshadowed everything else. Business has been remarkably brisk during the last fortnight or so, principally owing to this feature, most of the manufacturers working day and night. In addition, ordinary trade has been good. There is a brisk demand for watches, especially for chatelaine and ladies' gold watches, and diamond goods are finding a ready sale. Recent fashionable weddings have contributed their share in stimulating trade in the more expensive lines, and altogether the tone of the market is buoyant and hopeful. It is anticipated that the Jubilee craze will continue way after the celebration and give color to the entire season's business. In most athletic medals Jubilee designs are prominent, and there has been a call for rings, bracelets, &c., with stones of Jubilee colors. The medals so produced will be prized as elaborate works of art and are being sought as souvenirs.

Pearl work is much in favor, a recent expensive order in that line being for a large moon shaped brooch entwined to form a heart in the center, all surrounding a beautiful specimen of black pearl of 13 grains. Diamond lizard pins are a favorite design.

Long gold guards, divided by various classes of semi-precious stones, cut in ball and other shapes, and crystal rondelles fastened like diamonds, are in active demand, as also are bracelets made in the same fashion.

Hard enamel work in various colors is very popular in many lines of goods, especially for prize medals, the public appearing to appreciate the additional durability given by this material.

P. DeCaret, Rossland, is closing out by auction.

A demand of assignment has been made upon James H. Wright, Sorel.

J. J. Vongunter, jeweler, Tilbury Center, has assigned to J. H. Magee.

The assets of Alderie Lochapelle, Montreal, were sold at auction, June 25.

Judgment has been taken out against

George L. Moss, jeweler, Amherst, N. S.; amount, \$1,570.

The Retail Merchants' Association are making rapid progress in organizing retail dealers throughout the Ontario for a determined crusade against the department stores. So far, branches have been organized in the following places: Toronto, Toronto Junction, Orangeville, Pickering, Whitby, Oshawa, Port Hope, Hamilton, St. Catharines, Owen Sound, Brampton, Ottawa, Smith's Falls and Bowmanville.

Simpson, Hall, Miller & Co., Montreal, have made a very handsome silver cup for His Worship Mayor Wilson-Smith. It is 23 inches high and mounted on an ebony base; on either side are rifles and the coat-of-arms of the city of Montreal, with the Union Jack in colored enamel above the head of the figure, making a pretty contrast. The cup has been presented by the Mayor to No. 1 Company, Mount St. Louis Cadets, the winners in the cadet competition of June 12.

The death is reported of B. W. Holloway, Friday Harbor, Wash.

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