

Trade Gossip.

Following up his letter of thanks, Captain C. B. Sigsbee, U. S. N., paid a personal visit to the office of the W. F. Doll Mfg. Co., 9-13 Maiden Lane, New York, to reiterate his appreciation of that concern's gift to him, consisting of a watch case made of steel taken from the late United States battleship *Maine* and fitted with the American Waltham Watch Co.'s movement named "Dewey" in honor of the man who first remembered the ship in question.

Deutsch Bros., 14 E. 17th St., New York, have just placed upon the market a striking novelty in the shape of leather goods made of walrus hide. This hide, in order to be rendered sufficiently thin and pliable, must undergo a special process of tanning hitherto unpracticed. Deutsch Bros. are the first leather goods manufacturers, so far as known, who have gone to the expense and trouble of devising a treatment for walrus hide that will make it adaptable to bags, pocket books and kindred articles. Considering the value of a hide in its unprepared state, the finished articles are very reasonable in price. A number of shades

are shown, each comporting with the latest dictates of fashion.

With designers of the world for the past 50 years searching for ideas appropriate for silver, it would seem as though a pattern striking in its absolute originality were now well nigh impossible. Yet at first sight the new Fall pattern of the Towle Mfg. Co. shows the falsity of this surmise. It is called the "Georgian," the treatment being after the architecture of the Georgian era. The upper half of the handle is a modification of the Ionic column, narrowing toward the shank, and a festoon of roses is draped from the capital. Above the capital is a basket pattern surmounted by three full-blown roses. The shank is finely grooved, and where it joins the bowl is embellished with an expanded scroll, flanked on each side by eagle's talons. A particularly striking feature of the "Georgian" is the effect of the French gray finish with which the concave grooves of the handle are treated—a treatment that gives the pattern a particularly rich and heavy appearance. The illustrations on page 41 of this issue well show the design; its richness of appearance requires a personal

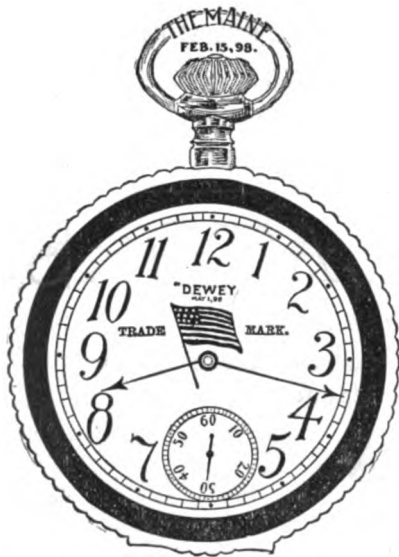
inspection. The "Georgian" is made up in complete table service. In speaking of its selling qualities, Manager Todd says: "We never placed a pattern so easily."

The Mossberg & Granville Mfg. Co., Providence, R. I., have produced a new press, illustrated in their advertisement in another part of this issue, which has been gotten out particularly with reference to the manufacture of toilet articles so popular at the present time. The company found that there was a demand in the market for a screw press with large die space, to accommodate the large dies for brush and mirror backs and other articles of toilet ware. This work can perhaps be done better on a hand press than with power, for the stock being very thin and needing to be well placed on the die before cutting, the power required is very small. The Mossberg & Granville Mfg. Co. have sold a number of these presses to manufacturers in Providence and vicinity who make a specialty of silver toilet ware, and the presses fulfill the requirements in every respect. Manufacturers should note that the company have these presses ready for immediate delivery.

A catalogue distinctive among catalogues is the 1899 publication of S. F. Myers Co., 48 and 50 Maiden Lane, New York. An experience of 25 years in building an annual issue is illustrated to a large extent by the elaborate, complete and handsome volume which this firm are now distributing free among dealers, a book of nearly 1,000 pages. An idea of the value of this admirable work may be obtained from the fact that it illustrates only the choicest designs from the firm's 22 different departments, each department being practically a business of its own and under capable individual management. They cover, as their regular advertisements read, everything that pertains to jewelry and kindred lines. To mention the articles illustrated therein would require an index larger than this page, and for a further idea of the completeness of the illustrated assortments, we would mention there are alone over 2,000 distinctive illustrations of badges and emblems; over 1,000 different designs in silver novelties; over 1,000 different designs in diamond jewelry, and nearly 1,000 designs in fine watches; there are over 50 pages which refer to their musical department; over 50 pages alone for their optical department; over 100 pages for their silver ware department, and very complete assortments from their jewelry, material, cut glass, gold pens, photographic supplies divisions, really covering the field of everything that a jeweler or he who handles jewelry can require. Being manufacturers and importers gives this firm a decided advantage as wholesale jewelers. Concentrating under one roof so many various and distinctive lines they avoid many unnecessary expenses and can afford to quote unexampled figures. Their figures being based on close to cash value, their terms are also limited to close to cash terms.

J. C. Gutschall has removed from Blain, Pa., to Reedsville, Pa.
Joseph W. Northwood, Jersey City, N. J., has transferred his business to his wife, Mrs. Bessie Northwood.

TRADE-MARK.



Spanish War Souvenirs.

Dewey and Hobson watch movements. Maine cases made of steel from the Battle Ship Maine, with gold filled centers; perfect time keepers.

Dewey, 16 size, in Maine Case, Retail for \$6.00.
Hobson, 0 size, for \$3.75.

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