

Talk of the Trade

The new temporary Pacific Coast address of the American Type Founders Company is 768 Fifty-ninth Street, Oakland, Cal., and of the Unitype Company 1720 Willow Street, Alameda, Cal.

As announced in our April number, the main office and factory of the Schroeder Ink and Color Company is now located at 130-132 West Twenty-fourth Street. The factory at 52 Park Street will still be retained as a branch factory and storehouse.

On May 1 the Chicago salesroom of the F. Wesel Manufacturing Company was removed from 310 Dearborn Street to 150-152 Franklin Street. Their new location is just around the corner off of Madison Street, one block west of the elevated loop station at Madison Street and Fifth Avenue.

The Keystone Type Foundry announces the appointment of the Norman Printers' Supply Company, 391-395 Bay Street, New Haven, Conn., as its selling agent in New England for Keystone products. George W. Luke, who has represented the foundry in New England for several years, has connected himself with the Norman Company.

A compositor's error made the H. C. Hansen Type Foundry say in its advertisement in the April number of THE AMERICAN PRINTER that it is agent for the Charles Beck Paper Company, of Philadelphia, the C. J. Johnson Manufacturing Company, of St. Paul, and the Grand Rapids Electrotype Company, of Grand Rapids. The word "for" should have been omitted, the companies named being agents for the Hansen Foundry.

The Tubbs Manufacturing Company announces that after two years of experimenting it has perfected and is now introducing something entirely new to the printer, namely Tubbs rubber-faced furniture. It is used in book and job forms, and saves time in locking up and prevents pulling out. It is said to be almost indispensable for use in connection with monotype matter and linotype slugs, for if the lines are too long or too short the rubber makes a solid, perfect lock-up possible.

Recently legal papers have been filed whereby a consolidation is effected between the Western Printers' Supply Company, of Chicago, and C. H. Schokmiller, of St. Louis. Mr. Schokmiller will have charge of the type foundry in St. Louis, and will represent the new company's interests there, the main office continuing in Chicago. It is the purpose of the company to produce type and other material equal to the best made. The Western Printers' Supply Company was incorporated in 1901.

Necrology

Charles W. Lloyd, manager of the printing plant of R. L. Polk & Co., Detroit, Mich., died suddenly of heart disease April 12.



The late Charles W. Lloyd

Mr. Lloyd was prominent in typographic circles, having been at one time a member of the Executive Committee of the U. T. A. He was born at West Liberty, Ohio, thirty-eight years ago.

Charles A. Lilley, vice-president and manager of the Greenwich Printing Company, 186 West Fourth Street, New York, died April 3, 1906. Mr. Lilley was well known in the printing fraternity in New York, having served for a number of years before his connection with the Greenwich Press as superintendent of the plants of J. J. Little & Co. and the Winthrop Press.

Oscar Herbert Child, formerly treasurer of the Child Acme Cutter and Press Company, died at Newton Highlands, Mass., March 23. Mr. Child was born in Woodstock, Conn., in 1831. In early life he went to Boston, and later removed to Davenport, Iowa. Coming east again in the early seventies he became interested in the manufacture of Acme cutting machines, his brother C. C. Child being then head of the concern. At C. C. Child's death about twenty years ago the Child Acme Cutter and Press Company was organized, O. H. Child becoming treasurer,

which position he held until failing health obliged him to retire some time ago from active participation in the business.

Galvano Steel Galleys

It would be a matter of astonishment to the ordinary layman if he could be shown the amount of material that is in daily use in the properly systematized printing office. In nothing would this be a greater surprise than in galleys. Wherever Mergenthaler linotype slugs or machine-set type is stored, the matter of galleys means a serious expense. Brass galleys run into money. The Challenge Machinery Company of Grand Haven, Mich., has solved the problem of a low-priced galley. They are just putting on the market the Challenge Galvano Steel Galley. These are made of galvanized sheet steel. Nothing could be more durable, and the galvanizing assures freedom from rust. They are made accurate, and excellent proofs can be taken in them, and the cost is only a fraction of the high-priced brass galley. They are kept in stock in all the regular book, news and job sizes, and special sizes can be furnished on application.

WANT ADVERTISEMENTS

ADVERTISEMENTS for insertion under this heading will be charged for at the rate of 25c. per line of (usually) ten words; no display. Cash must accompany copy.

WANTED—A position by a thoroughly competent mechanical superintendent. Address R. U. E., this office.

SITUATION WANTED—First-class working foreman of pressroom desires to change June 1. Fast man on all classes of work. Halftone a specialty. Foreman, care AMERICAN PRINTER.

LINOTYPE FOR SALE—Cost, with attachments, \$3,500 but 3 1/2 years ago. In good running order. \$2,500 cash or terms. Address, T. B. Caldwell, C. & M. of Chancery Court, Memphis, Tenn.

FOR SALE—A job printing office located in the country seat of Southern Ohio; doing profitable business. Price and reason made upon application. Cost \$25. A bargain. Jacob Williams, Pomeroy, Ohio.

A COLD SIMPLEX STEREOTYPING OUTFIT, \$17 and up, produces the finest book and job plates, and your type is not in danger of being ruined by heat. Simpler, better, quicker, safer, easier on the type and cost no more than papier mache. Also two engraving methods costing only \$5, with materials, by which engraved plates are cast in stereo metal, from drawings made on cardboard. New stereo halftone engraving method, no photo work, for \$1. Come and see me if you can; if not, send postage for literature and samples. Henry Kahrs, 240 East Thirty-third Street, New York

PRINTERS Write on your business letterhead to R. Carleton Eng. Co., Omaha, Neb., for the latest copyright LODGE CUT CATALOGUE. Book, "When Papa Rode the Goat." Colored plates, 100 illustrations. Many fearful things. 15c. by mail, to printers only.

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WAGE CALCULATOR
Book of tables with marginal index
Shows Amount for Every 1-4 Hour in 48
At any rate per week of dollars or dollars-and-a-half
Up to \$30.00 Per Week
Price \$2.00
Arthur M. Duff, 84 Canton St., Boston, Mass.

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A quick, practical process on zinc—for printers. Acid proof ink and instructions, post-paid fifty cents
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